

Sales Enablement Toolkit



Quickstart Guide

Custom Field PDFs

The Sales Enablement Toolkit includes 4 PDFs with customizable fields: Case Study, Sales Script, Comparison Chart, and Sales Battle Card.

On PC, open the PDF in Edge, Windows' default web browser. Click on the sample text in each field and replace.

On Mac, open the PDF in Preview, OSX's default image and document viewer. Click on the sample text in each field and replace.

Copy/Paste

The Sales Enablement Toolkit includes a variety of sales email templates. Simply copy and paste the text content from the PDF into your CRM or email client. Customize the specified data as needed.

Printer-Friendly

If you tend to prefer pen and paper, we've included printer-friendly blank versions of applicable PDFs. Simply print and fill out the fields by hand. Refer to the original PDF's sample text as an example of how to fill out each section.

Onboarding Schedule

The onboarding schedule comes in two formats: PPTX and Keynote. On Windows, you can use Microsoft Powerpoint to customize. On Mac, you can use Keynote to customize. Google Slides is an alternative free option for both operating systems — [simply upload the file and customize within your web browser.](#)

Instant Comparison Pricing Calculator

Double click the HTML file. This will launch your web browser and redirect you to the calculator. Follow the steps as listed on the calculator page.